

Geberit Key Figures

		2007	2006
Sales	MCHF	2,486.8	2,183.5
Change on previous year	%	+13.9	+13.6
Operating profit (EBIT)	MCHF	553.8	482.2
Margin	%	22.3	22.1
Net income	MCHF	463.3	355.0
Margin	%	18.6	16.3
Operating cashflow (EBITDA)	MCHF	637.9	569.1
Margin	%	25.7	26.1
Free cashflow	MCHF	362.7	355.5
Margin	%	14.6	16.3
Finance costs, net	MCHF	11.4	16.3
Research and development expenses	MCHF	48.1	44.3
In % of sales	%	1.9	2.0
Earnings per share*	CHF	11.67	8.86
Earnings per share, adjusted**	CHF	11.67	8.86
Capital expenditure	MCHF	103.5	81.3
Number of employees	31.12.	5,344	5,269
Annual average		5,360	5,199
Sales per employee	TCHF	464.0	420.0
		31.12.2007	31.12.2006
Total assets	MCHF	2,298.3	2,010.7
Cash and cash equivalents	MCHF	450.1	182.4
Net working capital	MCHF	168.7	131.9
Property, plant and equipment	MCHF	529.3	533.9
Goodwill and intangible assets	MCHF	828.8	825.1
Corporate debt	MCHF	273.9	323.1
Equity	MCHF	1,404.4	1,065.9
Equity ratio	%	61.1	53.0
Gearing	%	-12.5	13.2

* Based on the 1:10 stock split implemented on May 8, 2007

** Adjusted for amortization of goodwill